



Cloud B2B Solutions

Low cost, customised, UK cloud based
business software solutions

Solutions Overview

Welcome

Formed in 2012, Documents Online Ltd (now trading as Cloud B2B Solutions) set out to provide secure private UK based business cloud systems that offer a wide range of functionality, but at a low cost.

Today at Cloud B2B Solutions we can offer companies of all sizes, a range of software solutions that cover some of the key business processes, common to all.

From Purchasing to Human Resources to Contracts Management, even to simple to use Document Management, we build solutions that are customised to work in the way that will benefit your business, by bringing efficiencies that will potentially reduce costs, and your carbon footprint.

Based in Huntingdon, Cambridgeshire, we can supply systems across the world, and our clients include manufacturing, services, charities, healthcare, motoring and even golf and football clubs.

For B2B solutions all client communication is carried out by phone, email and remote screen sharing sessions using Microsoft Teams to save time, reduce costs and our carbon footprint. We don't have salespeople, just dedicated system specialists and a support team, plus we publish our prices up front, so no surprises or time wasting. We pride ourselves on the quality of our work, delivering cutting edge solutions that make a difference for our clients.

Our offices



Generic functionality

Following this section, are the key functions that are shared across all our main systems, noting that customisation is available across all our products, so they fit your business needs.

We offer no-obligation remote demonstrations of our generic solutions, that we record and supply to potential clients for review.

Low cost, customised, UK
cloud-based
business software
solutions





1. Secure UK private cloud hosted systems

Client systems are based in secure Azure UK data centres, and for resilience, data is backed up daily to a secure UK-based Acronis powered platform. Cloud B2B runs in a web browser over SSL, an encrypted communication channel that renders all transactions between your browser and our servers impenetrable. At the data centre both local server level software firewalls and Azure infrastructure firewalls are employed - using deep packet inspection for SQL injection threats. We also have employed Crest accredited experts to carry out PEN testing on our applications and infrastructure to ensure you can have complete confidence in our systems.



2. No hardware or software to install / support

One of the key benefits of our cloud solutions is that you do not need to dedicate IT resources to maintaining hardware or software, as we provide full support as part of the service. All your users need is a URL to access the system any time, from anywhere in the world, as long as they have an internet connection.

Software support is managed via a secure, separate web portal where authorised users can report and track issues raised, as well as access any other key features of their system account.



3. Fully functional on all devices incl. Smart phone

Users can access our systems on any device with internet access. For ease-of-use tablet sized devices and larger are best suited, whilst smartphones also work well using scrolling.



4. Transactional data base so instant updates

Our systems are built on a transactional database structure, ensuring that actions are executed instantly with no waiting time. As a database management system (DBMS), it also has the capability to roll back or undo any transaction or operation that is not completed correctly.



5. Concurrent licence model (not seat)

All systems work on a concurrent licence model. Any number of users can be registered for access to the system, but the number who can access / use the system at the same time (instantaneous use of the database) will be limited by the number of concurrent users purchased i.e. users above this will be denied access until a licence becomes free.



6. Custom reports included

Users have numerous options to search and generate reports within the system, with each report customised to the metadata fields and headings required by the individual client. Data can also be exported in a variety of formats, including Excel, CSV, PDF, Word, RTF, TIFF, and more.



7. Custom designed approval workflows included

All workflows are based on the rules that suit each individual business and its processes.



8. Custom designed dashboards included

Users have the option of seeing an opening dashboard that graphically displays key metadata relevant to their role. For example, in our purchasing solutions a Finance or Administration user this would likely see Tasks, Budget status, Purchase Order Status for both themselves and for the whole organisation.



9. Custom designed data exports included

Data from our systems can be exported in a custom CSV file format either automatically or manually. The columns and headings in the CSV file are tailored to match the exact format required for import to a target system e.g. SAGE for supplier invoices to be paid and credits to be accounted for.



10. Full admin modules to add / change user profiles

At the client level, a key administration function is the ability to adjust the profiles and functionality of existing users as their roles evolve within the organisation. New users can also be set up at any time, with controlled access to the functions and data they require.



11. Easily import all process supporting documents

Any industry standard format document can be imported into the system, via file access or drag and drop, and then allocated relevant indexing (metadata) to associate it with a relevant core document or process e.g. Quotes, Delivery Notes, Staff CV's and much more.



12. Recorded handover and training resources

When a system is handed over, we hold a dedicated handover meeting to review the full functionality, including any customised features. The meeting is conducted via Microsoft Teams and recorded, and the recording is then provided to you for use as an ongoing training resource.



13. Option to install to client's own server infrastructure

There are obvious benefits for customers to adopt a cloud-based solution. However, should there be a requirement to host the system on a server in clients own DMZ, then this can be accommodated. Details of minimum server requirements would be provided, and the approved software solution would be installed remotely with the cooperation of the client's IT team. This will increase annual support costs (as we don't control the server environment) and there will be a cost for the remote installation, which would be specified in advance of install.



14. Foreign languages

For many customers, international offices may require access to the system. In many cases English is the common business language, and the standard system labelling will suffice. However, labelling and core data structures can be supplied in a range of other languages should this be required.



15. Archive section for the import of data from current systems

If a client already has a digital system, but wishes to change to our platform, then we can import legacy data from the existing solution into an archive section, so that all information is in one system.



16. Multiple advanced searches incl. Global system search

Standard searches across all metadata in the system are readily available in our solutions, with the ability to export results in multiple formats e.g. Excel, CSV, PDF, and also to run reports. Searches are customised in terms of display columns that can also be filtered by multiple criteria, and groupings changed using 'drag and drop' functionality. Global search is a 'quick find' option for use when you want to review a specific item or where you want a range results to be found e.g. give me all purchase orders related to 'paper'.



17. Email alert for all tasks plus daily reminder

As with all our systems, communication with users is managed via email. Whenever an action is created, the system automatically sends an email to the relevant person in the workflow, with the subject line highlighting the requirement. For tasks, users can set an action with a specific date and time, and the system will send them a reminder email on the scheduled date. Each morning, the system also checks for any outstanding tasks across all users. If tasks remain, an email is sent listing the number of pending items along with a direct link back into the system.



18. Out of Office Function

Whilst our cloud systems can be accessed any time, from anywhere, users can set periods when their own tasks can be performed by somebody else in the organisation e.g. away on business or leave. On return date, the system reverts to sending tasks in the normal way.



Castle Hill House, High Street,
Huntingdon, Cambridgeshire,
PE29 3TE

Freephone 0800 840 3336
sales@cloudb2b.co.uk
cloudb2b.co.uk

Copyright 2025 ©