



Purchase orders online video transcript

What benefits do your purchase order systems provide for businesses?

The important thing with our systems is that clients get full control over their purchasing expenditure, which could be a large proportion of the company turnover. The main systems include such things as budgetary control - you can set budget by department or project - and it means that people raising purchase orders can't go over the level of that budget, so again you're controlling expenditure.

We also have workflow for [purchase orders](#), so once a purchase order is raised it goes on workflow, perhaps by value, to a chain of people, and those people have the ability to approve it, reject it or cancel it. The other thing is that with the full system, which is the 'purchase to pay' system, you can import supplier invoices and match them to purchase orders. Then once they're approved, what you can do is export the information from our system as a CSV file which can then be uploaded to a target accounts system such as Sage. The other main advantage you get with our systems it's because they are cloud-based, clients don't have any hardware or software for them to actually manage or have as a cost overhead, so we do all of that as part of our monthly service.

Why are there three products in the purchase orders range?

There are three products because we wanted to cater for all sizes of company. There is a simple purchase order system which is for small businesses, and that starts for just £75 setup. It has a lot of features and functions of the main systems, it will give small businesses the opportunity of controlling expenditure, and they can upgrade to the bigger systems we provide later on.

The other systems we have: the purchase order and purchase to pay systems have a lot more customisation that can actually be provided, and that will include things such as customised reports, customise workflows, and a number of other changes to make sure we can fit the requirements of an individual business.

Are systems easy to use and secure?

The systems we believe are all easy to use, they are based on a colour icon design. So what we have found with various pilots we already have is that users find it very friendly and easy to use, which is very important because you need staff to buy in to the use of the system at any time. In terms of security, we actually hold the data in a very secure UK datacentre which is private cloud, and then we back that information off for resilience on a daily basis to Azure which is a Microsoft platform. So there's full resilience built in, but we have also been through penetration testing, and therefore clients can be reassured that the data we have is very secure not only in the datacentre, but has passed a high level of penetration testing.